



- BOB HAWKE COLLEGE

2021 Bring Your Own Device Information Evening

Extraordinary Together



Welcome



Our vision

About Stott Hoare

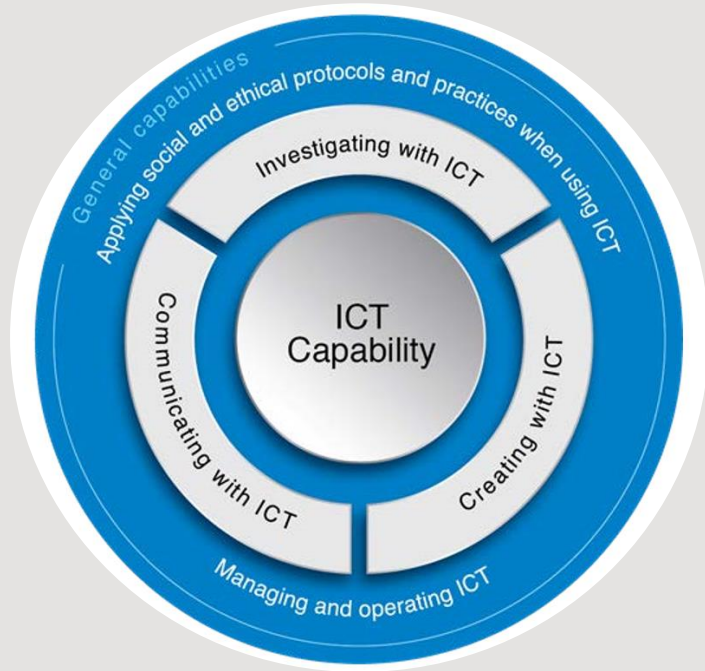
**Devices and
ordering process**

Vision

- Quality teaching and learning experiences are enabled and enhanced through meaningful integration of information and communication technologies
- Students are supported to become ethical and discerning users of technology as a tool for learning.

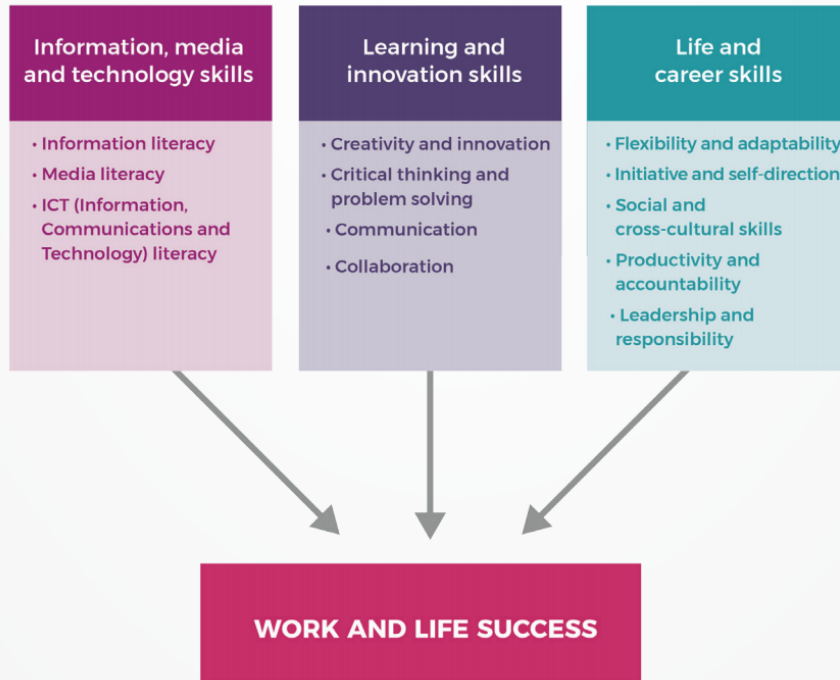
Safe, Ethical and Productive Use of Technology

West Australian Curriculum ICT General Capability



Skills for the success

Figure 2-1 Partnership for 21st Century Learning Framework

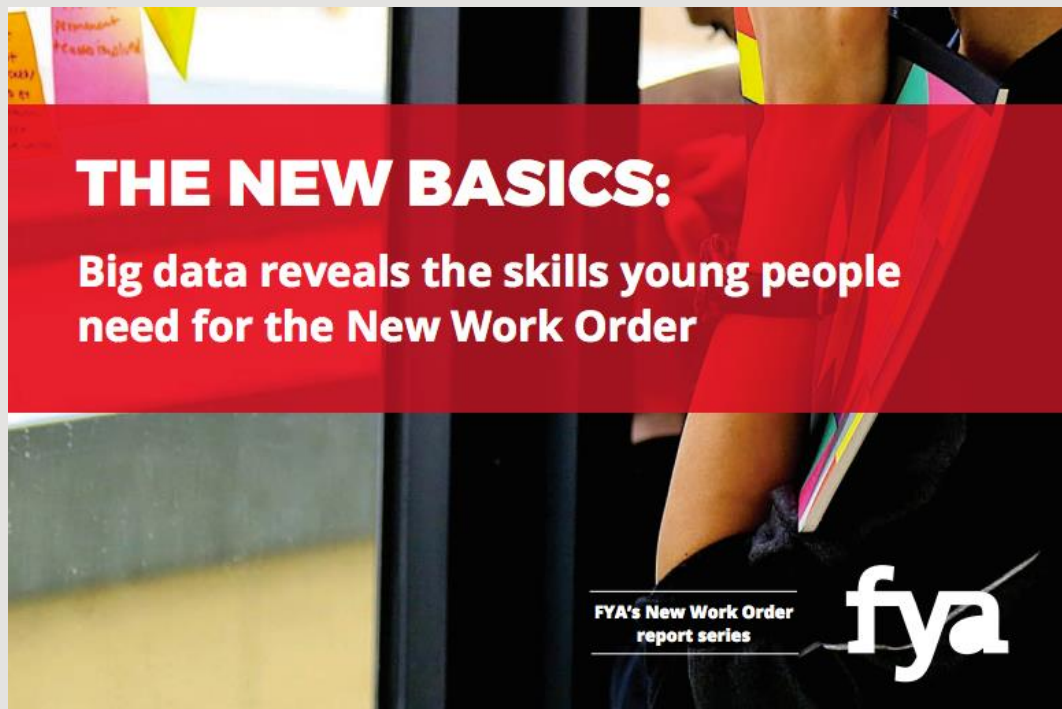


Source: derived from Dede, 2010

Source: Key Skills for the 21st Century: an evidence based review. Updated 2020

Prof Stephen Lamb, Dr Quentin Maire and Esther Doecke.

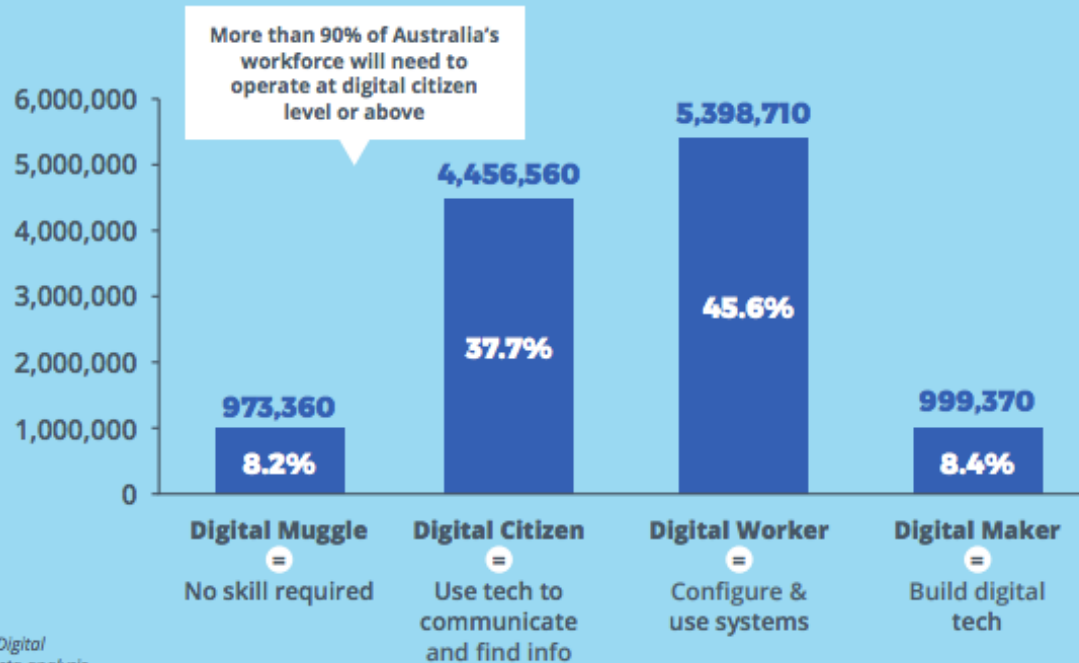
Foundation for Young Australian, 2017 Report



Employment futures

Exhibit 9: Australia's digital literacy workforce needs in the next 2-5 years

of employed persons, Australia



Source: ABS, UK Digital Taskforce, AlphaBeta analysis

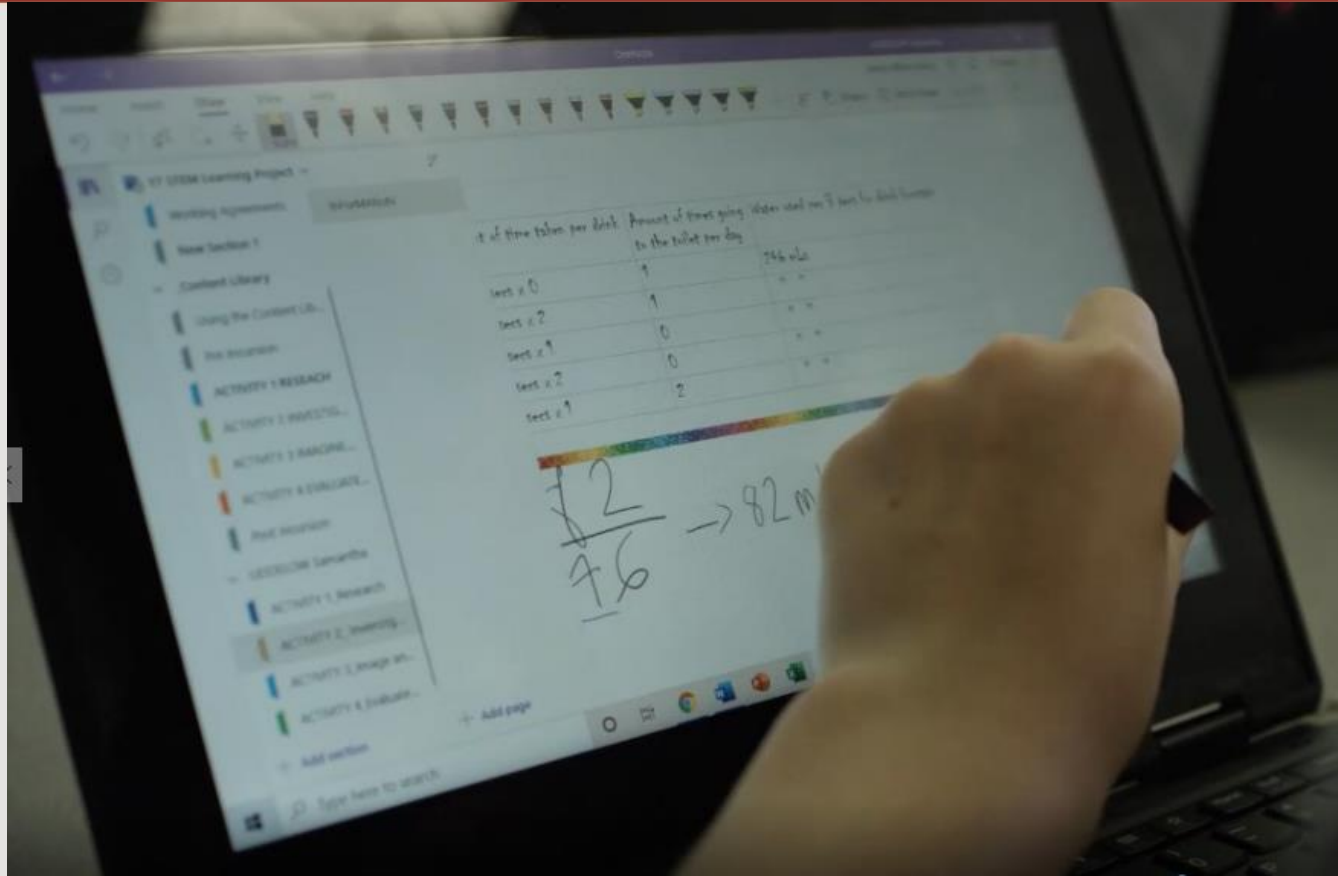
Which device?

Meeting the learner's needs

- Laptops -vs- others
- Extended composition tasks
- Power and versatility
- Creative capacity

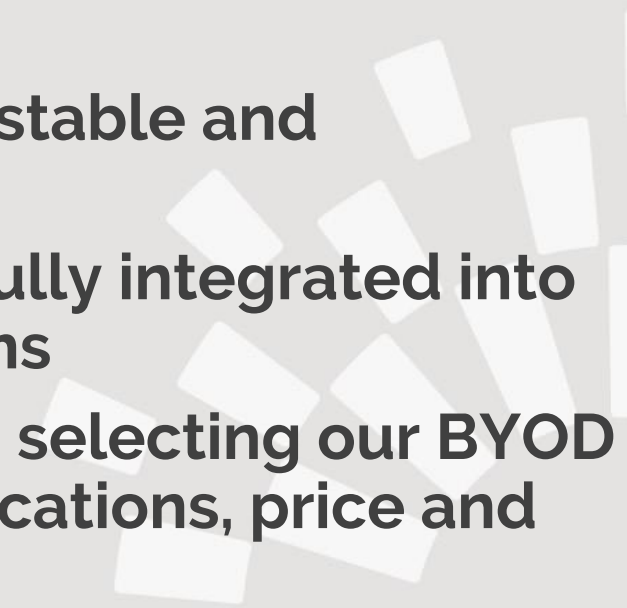
Checklist:

- Microsoft platform
- Keyboard, active stylus, touchscreen
- Processing capacity
- Minimum Specifications:
Hardware and Software
- Network compatibility



Parent and Carer Expectations

The college will:

- Ensure the learning needs of your child are foremost in decision making
 - Ensure the college has a safe, stable and supportive ICT environment
 - Ensure the device is meaningfully integrated into teaching and learning programs
 - Maintain due diligence around selecting our BYOD partner, type of device, specifications, price and support
- 



stotthoare **FOR SCHOOLS**



Applying IT knowledge to improve educational outcomes

Bob Hawke College: Parent Owned Device Programme

Parent Information 2020



**BOB HAWKE
COLLEGE**



About Us

- Over 35 years experience in supplying computers to schools and businesses in WA
- Approved Department of Education Panel Computer supplier since 2005
- Supplied more than 35,000 PCs/laptops to schools
- Offering Parent Owned Device Programmes since 2013
- More than 4000 POD devices supplied and supported
- Lenovo Services Partner of the Year 2019



Our Solution



Robust Devices

- **Business grade** Lenovo laptops tougher than consumer devices from the shops
- Chosen *in conjunction* with the school



Easy Ordering and Delivery

- **Friendly staff** available to help with your decision
- Online **ordering portal** and delivery to school



Stott Hoare Services

- Devices are **pre-configured** with the school software (O365 installed*)
- Trend **Anti Virus** installed



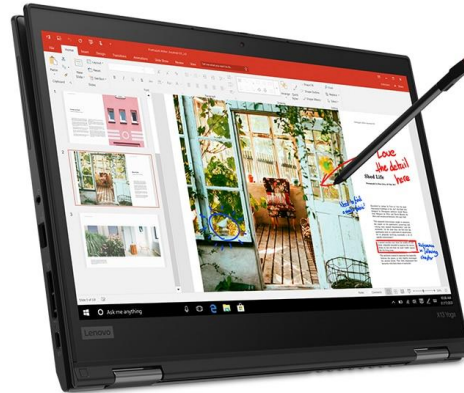
Full Support

- **3 years of support (including battery)** and software re-installation
- Help desk, **pick up and drop off from school** for convenience



- **Garaged Pen**
- **World facing camera for easy video capture**
- **Spill Resistant keyboard**
- **Mechanically anchored keys**

- **Reinforced Ports and hinges**
- **360 degree Yoga hinge**
- **Impact and Scratch Resistant Gorilla Glass**
- **Passes US Defence MIL-STD 810G testing**



ThinkPad products are currently tested for 12 total methods and 22 procedures:



HUMIDITY
91–98% relative humidity, at 30–60°C



VIBRATION
Tested while running and turned off



SOLAR RADIATION
Seven 24-hr. cycles of simulated UV radiation



ALTITUDE
Tested for operations at 15,000 feet



EXTREME TEMPERATURE
-25 – 60°C over 3 cycles of 2 hr. duration



MECHANICAL SHOCK
High acceleration, repeated shock pulses over 18 times



FUNGUS
28 days with common fungus sources



SAND & DUST
140 mesh silica dust for 6 hr. cycles and silica sand for 90 min. cycles



SHIPBOARD VIBRATION
4-33Hz for 2 hrs.






HIGH TEMPERATURE
Storage: 63°C for 24 hrs.
Operation: 43°C for 8 hrs.



LOW TEMPERATURE
Storage: -25°C for 24 hrs.
Operation: -21°C for 8 hrs.



EXPLOSIVE ATMOSPHERE
Fuel vapor environment

|  | | Lenovo ThinkPad L13 Yoga | Lenovo ThinkPad L13 Yoga |
|---|--|--------------------------|--|
| Specifications |  | |  |
| | Intel® Core i3-10110U 13.3" FHD Screen (1920x1080) 8GB RAM 256GB PCIe SSD 720p Webcam (with ThinkShutter) World Facing Camera 65W RapidCharge Wifi 6 AX Bluetooth 5 Windows® 10 | | Intel® Core i5-10210U 13.3" FHD Screen (1920x1080) 8GB RAM 256GB PCIe SSD 720p Webcam (with ThinkShutter) World Facing Camera 65W RapidCharge Wifi 6 AX Bluetooth 5 Windows® 10 |
| Ports | HDMI 2 x USB 3.1 2 x USB 3.1 Type-C Combo audio/mic jack MicroSD slot Mini RJ-45 Ethernet | | HDMI 2 x USB 3.1 2 x USB 3.1 Type-C Combo audio/mic jack MicroSD slot Mini RJ-45 Ethernet |
| Touchscreen | Yes | | Yes |
| Pen Included | Yes - Dockable | | Yes - Dockable |
| Weight (Starting) | 1.43 kg | | 1.43 kg |
| Estimated Battery Life | Up to 14 Hours | | Up to 14 Hours |
| Chassis | Mil-spec tested, reinforced ports and hinges | | Mil-spec tested, reinforced ports and hinges |
| Warranty | 3 Years | | 3 Years |
| Support | Pick-up and Drop-off from school | | Pick-up and Drop-off from school |
| Pre-Configuration | Full Set-up and installation of school software (including Office 365) | | Full Set-up and installation of school software (including Office 365) |
| Anti Virus | 3 Year Trend AV protection | | 3 Year Trend AV protection |
| Delivery | Delivered to school | | Delivered to school |
| Bundle Price for Parents (Inc GST) | \$1,359.00 | | \$1,519.00 |

What's on Offer?

- Our full solution package includes:
 - Business Grade laptop
 - Trend Anti Virus
 - Pre-Configuration and set-up
 - 3 Years of support (including battery)
 - Adequate battery life
 - Touchscreen and Stylus input
 - Payment Plan options
 - Benchmarked pricing

Options:

6 and 12 month payment plans available through ZipMoney

3Yrs Lenovo Accidental Damage and Theft Protection^ - \$150

Targus Contego 13.3" Armoured Slipcase - \$49

Specifications and prices are valid until 31st December 2020

Please refer to the portal for the latest information: <http://www.stotthoare.com.au/byod>

^Terms and Conditions apply for Accidental Damage Protection - enquire for details

Options



Insurance

- Industry figures suggest that at least **1 in 20 devices** suffer some form of accidental damage
- Although they are **tough**, our Lenovo devices are **not indestructible!**
- **We strongly recommend** that you decide on your strategy for dealing with out-of-warranty claims
- We can offer **Accidental Damage Protection** solutions from the manufacturer



Accessories

- We can also offer a **range of cases and other options** for your device



Flexible Payment Options

In partnership with zipMoney, Stott Hoare can offer **6 or 12 month payment options** with an interest free component.

This offer is a **separate arrangement** between you and zipMoney and is subject to the following terms and conditions*:

**To approved applicants only. 6 Months Interest Free available on Device Bundles, minimum spend of \$1,359. Minimum monthly payments are required – paying only the minimum monthly repayment will not pay out the purchase within the interest free period. Any balance outstanding at the expiry of the interest free period will be charged interest at the standard annual percentage rate, currently 23.90%. An Establishment Fee of \$49 and a Monthly Account Service Fee of \$4.95 apply. Terms & Conditions apply and are available on application or at www.stotthoare.com.au. Credit provided by ZipMoney Payments Pty Limited, ABN 58 164 440 993, Australian Credit Licence Number 441878*



Our Support

Technical Support

| | |
|--|---|
| Easy phone, email or portal warranty logging | ✓ |
| Low touch for school technicians | ✓ |
| Pick up and drop off from school | ✓ |
| Reimaging of device as required | ✓ |
| Loan devices available for some situations | ✓ |
| Services Agent – can repair devices they sell themselves | ✓ |
| Dedicated Spares | ✓ |

Contact our dedicated helpdesk via email or phone bhc@stotthoare.com.au
/ 9244 0000 to organize collection from school





How do I order?

You can purchase your device through our BYOD Online Portal:

www.stotthoare.com.au/byod

User Name: **BHC**

Password: **2020**

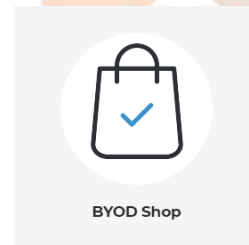
- Get advice at: BHC@stotthoare.com.au
- You will be notified by email with expected delivery dates
- We will deliver to the school in batches

All devices are custom built for Bob Hawke College so please allow at least 8 weeks for delivery.

Orders received by 20th November are expected to be delivered before the start of term in January.

A pre-Christmas delivery date will be scheduled for any devices that arrive in time.

Please note: while every effort will be made to meet your preference, delivery dates cannot be guaranteed



Summary: why choose our Full Service solution?

- **Business Grade Devices**
 - *Chosen with the classroom in mind*
 - *Already proven at the school*
 - *Range of options*
- **Fully configured to school requirements**
 - *School software pre-installed*
 - *3 year business grade Anti-Virus solution installed*
 - *Re-imaging services*
- **3 Year Stott Hoare Support**
 - *Access to our Help Desk*
 - *Dedicated spares*
 - *Pick up and drop off from school*



Our contacts



Please see the Parent catalogue/ school website for more information.



For further questions:
bhc@stotthoare.com.au



To learn more about us:
www.stotthoare.com.au | 08 9244 0000



Maximising Productive Use



- At school every day, fully charged from home
- Social media and appropriate use conversations at home
- Care for the device conversation at home
- Extend battery life by closing apps not directly linked to the learning activity, dimming screen
- Insurance – arrange the best option for insurance and accidental damage cover
 - The Department of Education does not provide insurance

Thank You

BOB HAWKE COLLEGE

PO Box 8150, SUBIACO EAST WA 6008





www.stotthoare.com.au/byod

User Name: BHC

Password: 2020

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